

**ENFIELD TOWN COUNCIL  
MINUTES OF A SPECIAL MEETING  
MONDAY, OCTOBER 24, 2016**

A Special Meeting of the Enfield Town Council was called to order by Chairman Kaupin in the Enfield Room of the Enfield Town Hall, 820 Enfield Street, Enfield, Connecticut on Monday, October 24, 2016. The meeting was called to order at 6:30 p.m.

**ROLL-CALL** –Present were Councilors Arnone, Bosco, Davis, Deni, Edgar, Hall, Kaupin, Lee, Stokes and Szewczak. Councilor Cekala was absent. Also present were Town Manager, Bryan Chodkowski; Town Clerk, Suzanne Olechnicki; Deputy Director of Public Works, Bill Taylor; Water Pollution Control Superintendent, Kevin Shlatz; Director of Human Resources, Steve Bielenda; Director of Finance John Wilcox

Present from the Enfield Board of Education were Walter Kruzel, Tina LeBlanc, Michael Ludwick, Timothy Neville and Raymond Peabody. Lori Unghire entered at 7:05 p.m. Deputy Superintendent of Schools, Chris Drezek was also present.

**INSURANCE DISCUSSION**

Present from Milliman was Steven May, Senior Health Benefits Consultant

Mr. May stated the Insurance Committee requested he be present this evening to talk about the RFP process. He noted they will be going out for bids for insurance carriers this November. He stated an RFP has been drafted that's specific to the public sector. He noted some of the potential bidders include Cigna, Anthem, Connecticutcare, Aetna and United Healthcare.

He stated it's recognized that the Town must adhere to some collective bargaining issues.

Mr. May stated as part of the RFP process, they will be asking for both self and fully insured quotes. He noted each company will be asked to break out the expenses. He stated they will do a discount analysis, and they must pay attention to the details of the discounts. He noted they will provide twelve months of claims, and they will ask the insurance bidders to re-price as if they had those twelve months of claims.

He reviewed the schedule as follows:

- November 18 – The RFP goes out to the market
- December 16 – Proposals come back
- The analysis should be completed after the new year
- January 9 – final presentation

There should be time for any kind of change by July 1<sup>st</sup>.

Mr. May then reviewed market expectations.

- **Cigna** understands the Town is dissatisfied with their service, and they have been tracking and trying to correct the issues. **Cigna** is doing everything they can in this RFP process to keep the Town of Enfield.
- **Anthem** wants to show they can win back the Town.
- It's expected that the merger between **Cigna** and **Anthem** will not happen.
- **Connecticare** is now the local health benefits provider. Effective July 1, 2016, they won eight new municipalities in Connecticut.
- **Aetna** is a national health insurance option and they're struggling in the Connecticut sector. They are working to improve network discount arrangements. They give great full-insure proposals, and they take the hits. Note: The senior person at **Cigna** left for **Aetna**.
- **United Healthcare** is a big national player, and they're partnered with the State of Connecticut through the Partnership Plan. Their rates are already published, and they won't compete.

Mr. May then reviewed market expectations for dental insurance:

- **Cigna** recently became the dental insurance provider for State of CT employees, and that state relationship helped to expand the network and increase network discounts.
- **Anthem's** network includes all dentists and can provide PPO type options, and pricing will be competitive, but loss of State plan has changed their position.
- **Delta** is a PPO network based product. They have good network coverage and lower network discount with a competitive fee structure.

He reviewed market expectation for a **Prescription Benefit Manager (PBM)**:

#### **CT Public Sector Purchasing Coalition**

- Enfield is part of the coalition for traditional plan options
- Express Scripts, Inc. (ESI) is the incumbent
- Recently to bid, analysis of bids was presented Friday, June 24

#### **Cigna**

- Incumbent for H.S.A. plans pricing is competitive
- Retains PBM services for ease of administration

#### **CVS Caremark**

- Direct national competitor with ESI

- Provides the PBM services for the State of Connecticut Employees' Plan
- State of Connecticut does offer the prescription drug pricing to local municipalities
- CVS Caremark may offer a proposal with the State financial parameters or separately.
- Enfield's size may dictate their offering.

**Optum**

- Large national PBM
- No quoted the Public Sector Purchasing Coalition

Mr. May then invited questions.

Councilor Hall stated the Insurance Committee met quite often, and the issues they were having with Cigna consumed most of the meetings, and other discussions were about the RFP.

There were no other questions or comments from the Council.

**RESOLUTION #3886** by Councilor Szewczak, seconded by Councilor Bosco.

RESOLVED, that in accordance with Chapter VI, Section 8(f) of the Town Charter, the following transfers is hereby made:

FROM:	Unallocated – Contingency	TO:	Unallocated-Transfers to Capital
10800092-584000	\$65,000	10800092-593010	\$65,000
FROM:	CIP Revenue 2017 -	TO:	Architectural & Engineering-
	Transfer from General Fund		Other Professional Fees
31042017-480001	\$65,000	31008153-533900	\$65,000

**CERTIFICATION:**

I hereby certify that the above-stated funds are available as of October 20, 2016.

/s/ John A. Wilcox, Director of Finance

Chairman Kaupin stated this would be the Committee's recommendation for Silver Petrucelli, and Mr. Chodkowski stated this was based on Silver Petrucelli's bid plus any cost overruns.

Councilor Lee questioned whether it's known when this contract will be executed, and Mr. Chodkowski stated he doesn't expect an extended delay if this is approved.

Councilor Davis stated she will not support this because it's not 100% transparent, and she doesn't believe the referendum will pass because things were not transparent from the start.

Councilor Edgar questioned why it was reduced from \$75,000 to \$65,000. He noted the original \$75,000 bid was based on an unsolicited bid received from Silver Petrucelli, and then it was adjusted down. He noted they should only be responding to the original RFP. He recalled Chairman Kaupin stating this did not have to go out to bid, however, it did go out to bid. He stated the Town Manager saw the difference in bids, and sent that to Public Works, and Public Works saw no difference. He agreed with Councilor Davis that this is not transparent, and he feels this is not how things should be done. He stated his belief this should be re-bid so that everyone has an equal chance.

Councilor Deni stated he has nothing against Silver Petrucelli, but he feels they are not doing the right thing.

Councilor Bosco stated he will be supporting the resolution. He stated his belief this matter is transparent.

Councilor Hall questioned if the Committee chose this firm, and Chairman Kaupin responded yes.

Councilor Hall questioned whether the Board of Education is in agreement with this choice. Ms. LeBlanc stated she is on the Committee, and she feels comfortable with Silver Petrucelli because it's known what Silver Petrucelli will provide up until the end. She noted the fact that BL Companies was not willing to work with a PAC was instrumental. She stated a PAC was instrumental in passing the last referendum. She noted they have to watch every dollar and be cautious of hidden costs.

Mr. Peabody stated the phases were never included in the RFP. He noted all of the meetings were fully transparent, and the discussions about the different architectural firms were public and not in executive session. He stated the Committee was justified in choosing Silver Petrucelli. He pointed out Silver Petrucelli took a full view whereby BL Companies took a three-month view. He noted the Committee felt that BL Companies did not put their best foot forward

Ms. LeBlanc stated there was an overwhelming consensus to go with Silver Petrucelli. She went on to state that she would never allow herself to be on a committee that is not transparent, and she finds it frustrating when the Committee is working so hard and being told they're not being transparent.

Councilor Szewczak stated the Committee meetings were transparent. She noted she attended the meetings and there were no closed doors, and every meeting was open to the public. She stated they do not have to choose the lowest bidder because quality comes first.

Councilor Arnone stated time is of the essence regarding this. He noted he was satisfied, and he is supporting this.

Mr. Peabody stated the RFP was written in an open meeting.

Chairman Kaupin stated non-political people made this recommendation, and he will support it.

Councilor Edgar stated he is not against education. He noted this is a matter of contract. He stated the Town put out an RFP, and the RFP was answered. He stated he could find nothing in the RFP saying the firm would have to go with a PAC. He noted this is just a point of law. He stated he has nothing against Silver Petrucelli, but he just wants a good job and wants it done right. He noted firms have to answer the RFP and not bring in all these other things.

Councilor Davis stated she never once stated they were not transparent. She questioned how hard would it be to re-bid this.

Chairman Kaupin stated the Committee is saying this was done right.

Upon a **ROLL-CALL** vote being taken, the Chair declared **RESOLUTION #3886** adopted 7-3-0, with Councilors Davis, Deni and Edgar voting against the resolution.

### **ADJOURNMENT**

**MOTION #3887** by Councilor Lee, seconded by Councilor Hall to adjourn.

Upon a **SHOW-OF-HANDS** vote being taken, the Chair declared **MOTION #3887** adopted 10-0-0, and the meeting stood adjourned at 7:20 p.m.